

Internship Business Development

Pimclick Co., Ltd. is an e-marketing and web agency that offers a unique blend of creativity and digital expertise in interactive media since 2005 with headquarter located in Paris and three other offices located in Dubai, Casablanca and Bangkok. As we are involved at the Franco-Thai Chamber of Commerce, our agency is promoting sustainable development for efficient and fruitful business relationship between french and thai companies.

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Job descriptions :

According to the activities of the company, you will be directly involved with the team projects for pre-sale projects and current projects. You would be responsible for managing, developing and maintaining business by performing the following duties personally or through subordinate supervisors:

Responsibilities;

- Target potential clients and develop relationships in order to meet client's business requirements and achieve targeted growth of accounts
- Understanding of the client's business and solid knowledge of the competitive market in which the brand operates.
- Identify sales opportunities, conduct sales calls and client visits and implementing strategies
- Develop and present the proposal to the client
- Responsibility for producing cost estimates for approval with the client, and managing with the finance team.
- Ensures that there is a clear communication of progress to the brand/agency team.

Qualifications;

- Bachelor's Degree or higher in Marketing, Advertising, Communication Arts or related fields.
- Over 2 years of experience in digital marketing field.
- Excellent organizational skills.
- Good oral and written communication skills in Thai and English.
- Strong communication, presentation, negotiation and interpersonal skills.
- Energetic, well handle with pressure, self-motivated, and looking for a challenge
- Able to manage cross-functional interfaces with team.
- Good strategic thinking and analytical skills.
- Good knowledge of online marketing, online channels, Thailand technology trends and platforms.
- Appreciate digital performance and creativity

If you are interested, please contact us by email : hr@pimclick.com